

Having trouble viewing this email? [Click here](#)

Kathy Whalen's Monthly Real Estate Newsletter

April 2012

Spring Market Started Early and Continues!

We are now in the heart of the Spring Market and there is still good activity. This year the market started around the third week of January probably due to the mild weather we have been enjoying. We are still seeing serious buyers looking to take advantage of the historically low interest rates and the lower prices. There is a good article in the column to the right with more information.

If you are thinking of selling your home this Spring, please give me a call so we can meet and determine how best to prepare your house for sale and the best marketing strategy. This is also the perfect time to take outdoor pictures while all of the Spring flowers are in bloom. If you are thinking of listing your home sometime during the next year please let me know and I will be happy to come by and take outside pictures so we have good pictures on file for when you are ready to list.

Please visit my newly revamped website at www.kathywhalen.com. It is now easier to search the Multiple Listing Service for homes with upgraded map searches, there is more information on Schools, more Community information, easy access to information on upcoming open houses in Montgomery County and DC as well as links to pictures and disclosures for my listings. I also have a new mobile website: m.kathywhalen.com which allows you to search for homes based on where you are located using the GPS feature. Please scan the QR code at the bottom of this article to take a test drive.

Also, be sure to read the articles below and visit my website where you can click to see

Quick Links

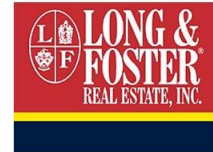
[About Kathy](#)

[Link to all Upcoming Open Houses in
Montgomery County](#)

[Contact Me](#)

 [Mortgage Calculator](#)

 [Join My Mailing List](#)



Kathy Whalen, *Realtor*
Long & Foster Real Estate, Inc.

Direct: 301-649-5743
Office: 240-497-1700
kathy@kathywhalen.com

US home-buying season finally signaling a recovery

WASHINGTON (AP) - Five years after the U.S. housing bust sent sales and prices plunging, the spring home-

buying season is pointing to a long-awaited recovery.

current interest rates and a link to all homes currently listed for sale.

As always, if you have any real estate questions or needs I am available to help.

Thanks,
Kathy Whalen



My Listings.....

FOR SALE

\$510,000

5370 Pooks Hill Road

Bethesda, MD 20814



Click on picture above to see additional photos

Spacious End Unit Townhome with Private Entrance and Wooded Views. Three Finished Levels include Master Bedroom with En Suite Bath, Family Room with Exit to Private Patio, Formal Dining Room, Kitchen with Granite Replacement



Click on image above to read the complete article

Consumer Friendly Changes Coming to Mortgage Statements

The Consumer Financial Protection Bureau announced it will be offering up new rules for mortgage servicers aimed at making monthly mortgage statements more transparent in disclosing fees or changes in...



Click on image above to read the complete

Windows, Living Room and 3 Bedrooms and 3 Full Baths. Perfect Condition!

Estimated property tax and non-tax charges in first fiscal year of ownership is \$5,217.00

FOR SALE

\$375,000

9226 Glenville Road

Silver Spring, MD 20901



Click on picture above to see additional photos

Expanded & Updated Colonial with Beautifully Remodeled Kitchen. Screened Porch and Deck Additions. Three Finished Levels and Convenient Location with Two Neighborhood Parks. Close to Metro. Estimated property tax and non-tax charges in first fiscal year of ownership is \$3,498.00

FOR SALE

\$369,900

2008 Evans Parkway

Silver Spring, MD 20902

article



Search
ALL Local
MLS
Listings

[Click Here](#)

[Search the Multiple Listing Service for Homes](#)

Maryland's Foreclosure Mediation Program



(Click on Above Image to Read Information About Maryland's Mediation Foreclosure Program)

[Downtown Silver Spring Information](#)





Click on picture above to see additional photos

Expanded & Updated Colonial with Beautifully Remodeled Kitchen. Family Room with Built Ins, Separate Dining Room and Great Corner Lot with Park Views! Conveniently Located Close to Metro. Estimated property tax and non-tax charges in first fiscal year of ownership is \$3,546.00

UNDER CONTRACT

\$299,900

2509 Plyers Mill Road

Silver Spring, MD 20902



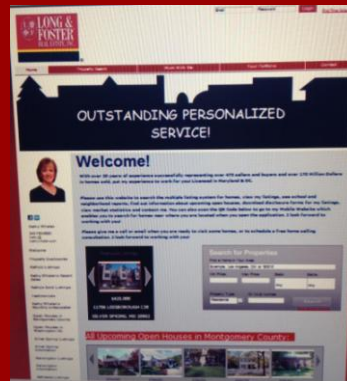
Click on picture above to see additional



**Montgomery County School
Assignment Locator**



**Estimated Real Property Tax and
Other Non-tax Charges**



Visit My Website

photos

Expanded & Updated Cape Cod with 5 Bedrooms and 2 Full Baths. Relax in front of your fireplace in winter and enjoy the warmer weather on your Screened Porch and Deck additions. Updated Table Space Kitchen and Separate Dining Room. Move In Condition! Estimated property tax and non-tax charges in first fiscal year of ownership is \$3,364.00

UNDER CONTRACT

\$389,000

10310 Leslie Street

Silver Spring, MD 20902



Click on picture above to see additional photos

Beautifully Updated Split Level with 4 Bedrooms and 2 and one half Baths. Updated Kitchen and Baths. Master Bedroom with En Suite Bath. Move In Condition!

Estimated property tax and non-tax charges in first fiscal year of ownership is \$3,502.00

UNDER CONTRACT

\$375,000

911 Laredo Road

Silver Spring, MD 20901



Homes I Have Sold

HOUSELOGIC

HouseLogic is a free source of information and tools-from the NATIONAL ASSOCIATION OF REALTORS®-that can help you make smart and timely decisions about your home.



(Click on Above Logo to Visit HouseLogic's New Helpful Website for Homeowners and Potential Homeowner)



Thank you for taking the time to read my Monthly Real Estate Newsletter! I hope you found it both



Click on picture above to see additional photos

Expanded & Updated Cape Cod with 5 Bedrooms and 2 Full Baths. Relax in front of your fireplace in winter and enjoy the warmer weather on your Screened Porch and Deck additions. Updated Table Space Kitchen and Separate Dining Room. Move In Condition! Estimated property tax and non-tax charges in first fiscal year of ownership are \$3,699.

UNDER CONTRACT

\$479,000

1706 Brisbane Street

Silver Spring, MD 20902



Click on picture above to see additional photos

interesting & informative. I would love to help you with your real estate needs! Please call or email me & I would be happy to set up a time to meet with you to discuss buying or selling your home.

Sincerely,

Kathy Whalen

Kathy Whalen

Long & Foster Real Estate

4733 Bethesda Avenue

Bethesda, MD 20814

kathy@kathywhalen.com



photos

Expanded & Renovated Colonial with 2 Story Addition with Gourmet Kitchen and Incredible Full Bath! Great Yard and Sought After Neighborhood.

Estimated property tax and non-tax charges in first fiscal year of ownership are \$4,768

[Forward email](#)



Try it FREE today.

This email was sent to kathy@kathywhalen.com by kathy@kathywhalen.com | [Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).
Long & Foster Real Estate, Inc. | 8505 Fenton Street | Suite 210 | Silver Spring | MD | 20910